iService®
For Value Added Resellers

Reseller Benefits

✓ Attractive margins of up to 6o% on implementations.

✓ Source code for the user interface provided at no cost so you can develop proprietary applications. Your modifications become your own.

✓ True multi-tenant system allows you to operate a single installation of iService, but offer service to multiple clients.

For more information, please contact us at 217-398-6245 x101 or you can email sales@1to1service.com.

Unique Opportunities

As a Value Added Reseller (VAR) you face a variety of challenges. You need partners to provide innovative solutions along with attractive margins and excellent support. One-to-One Service.com has its roots as a VAR for a variety of customer interaction solutions. We understand those needs and have designed our iService reseller program based on this first hand experience.

Our reseller relationships are structured to meet your needs and unique selling opportunities. You can implement iService as an on-premise solution and provide extensive customization and integration services. Or, since iService was specifically designed for the needs of service providers, you have an opportunity to take advantage of the trend towards Software as a Service.

System Architecture

iService has a service-oriented architecture that supports extensive customization and integration. It uses industry standard web services, a Microsoft SQL Server database, and the Microsoft SQL Server Reporting Service. The user interface is asp.NET and C#.

Revenue Options

ENTERPRISE ON-PREMISE LICENSE

An on-premise installation provides opportunities for deep integration with other operational support systems, on-site training, and user interface customization.

HOSTED ON-DEMAND SERVICE

The on-demand option allows you to get clients up and running quickly with no investment in hardware or software. You can focus your efforts on helping them improve processes.

PRECONFIGURED APPLIANCE

The iService appliance uses MS SQL Server Express and can be delivered using DELL servers or your preferred hardware vendor. You can even bundle your own integrations with iService to deliver your own appliance version.